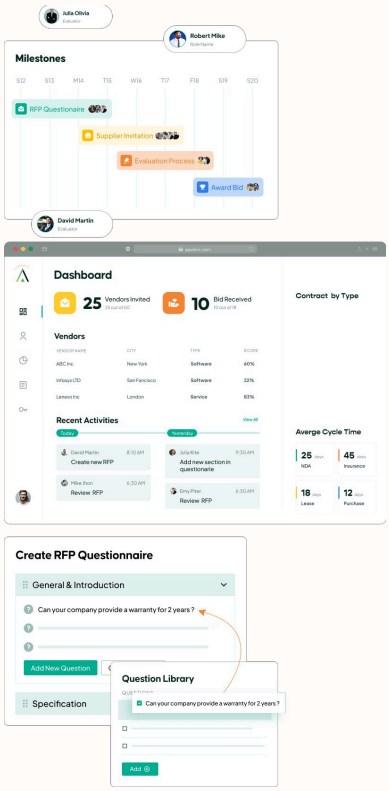
Aavenir

RFPflow

Accelerate your Sourcing cycles from **Months to Weeks.**

Aavenir RFPflow is a strategic sourcing solution that helps sourcing and procurement teams make quicker, smarter decisions when choosing suppliers. It simplifies the entire RFP process from creation to award by boosting collaboration, ensuring compliance, and maximizing cost savings. With user-friendly workflows, supplier portals, and an AI-powered RFx Auto-Scoring Agent that automatically evaluates and recommends top suppliers, Aavenir RFPflow empowers teams to handle sourcing tasks with greater speed, accuracy, and confidence.



What we solve?

Long RFx-to-Award Cycles
Speed up sourcing, improve efficiency, enable quick decisions.

Administrative Overload
No more email chains. Centralize questionnaires, manage supplier submissions.

Disconnected Processes
Automate workflows, initiate contract and onboarding, ensure smooth transitions.

Value Leakage & Missed Savings
Capture up to 15% in savings through automated bid comparisons, multi-round negotiations strategic split-award capabilities.

How we do it?

Step 1
Publish Stage
Use templates, set milestones, publish and automate reminders.

Step 2
Response Stage
Collect supplier pricing and qualitative responses.

Step 3
Evaluation Stage
AI Auto-Scoring Agent scores supplier responses and recommends the top choice.

Step 4
Award Stage
Award bids, initiate contracts and Monitor KPI's and Dashboards.

Aavenir

Key Capabilities



RFP Authoring & Templates

Use pre-built templates or create a custom questionnaire database with the right evaluation criteria for your sourcing needs.



AI Driven Bid Evaluation & Recommendation

Automate response scoring and side-by-side comparisons to identify top performers instantly. Generate AI driven vendor recommendations & summaries for faster, objective decision-making.



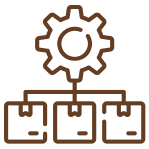
Supplier Portal Collaboration

Collaborate easily with suppliers through a guided portal and accept responses in the portal, email, MS-Word, or MS-Excel.



Strategic Savings Optimization

Optimize savings through benchmarking and split-award scenarios. Model various saving optimization scenarios to drive the lowest total cost of ownership (TCO)



Configurable Workflows

Set up review and evaluation workflows, and automated reminders , speeding up the sourcing cycle.



Pricing Negotiations

Create and reuse multi-currency pricing templates with Excel-style tables and formulas to streamline negotiations and track line-item savings.



Event & Savings Dashboards

Track sourcing spends, events, savings, and KPIs with over 20 pre-configured reports and historical benchmarks.



Seamless Award & Contracting

Finalize shortlists and trigger awards or contract creation with a single click. Drive superior selection outcomes by evaluating real-time vendor performance and risk metrics within a unified interface.

Outcomes you will achieve

68%

Boost in RFP compliance

with standardized processes, full visibility, and dashboards

40%

Faster Sourcing Cycles

through automated proposals and response management

15%

Cost savings

via advanced bid evaluation and award strategies

Why RFPFlow?



Configuration Flexibility

Intuitive no-code/low-code configuration simplifies customization of RFx templates and workflows.



Connected Experience Across Source-to-Pay

Integrated with intake, onboarding, CLM, and procurement flows on a single ServiceNow data model.



Built on ServiceNow platform

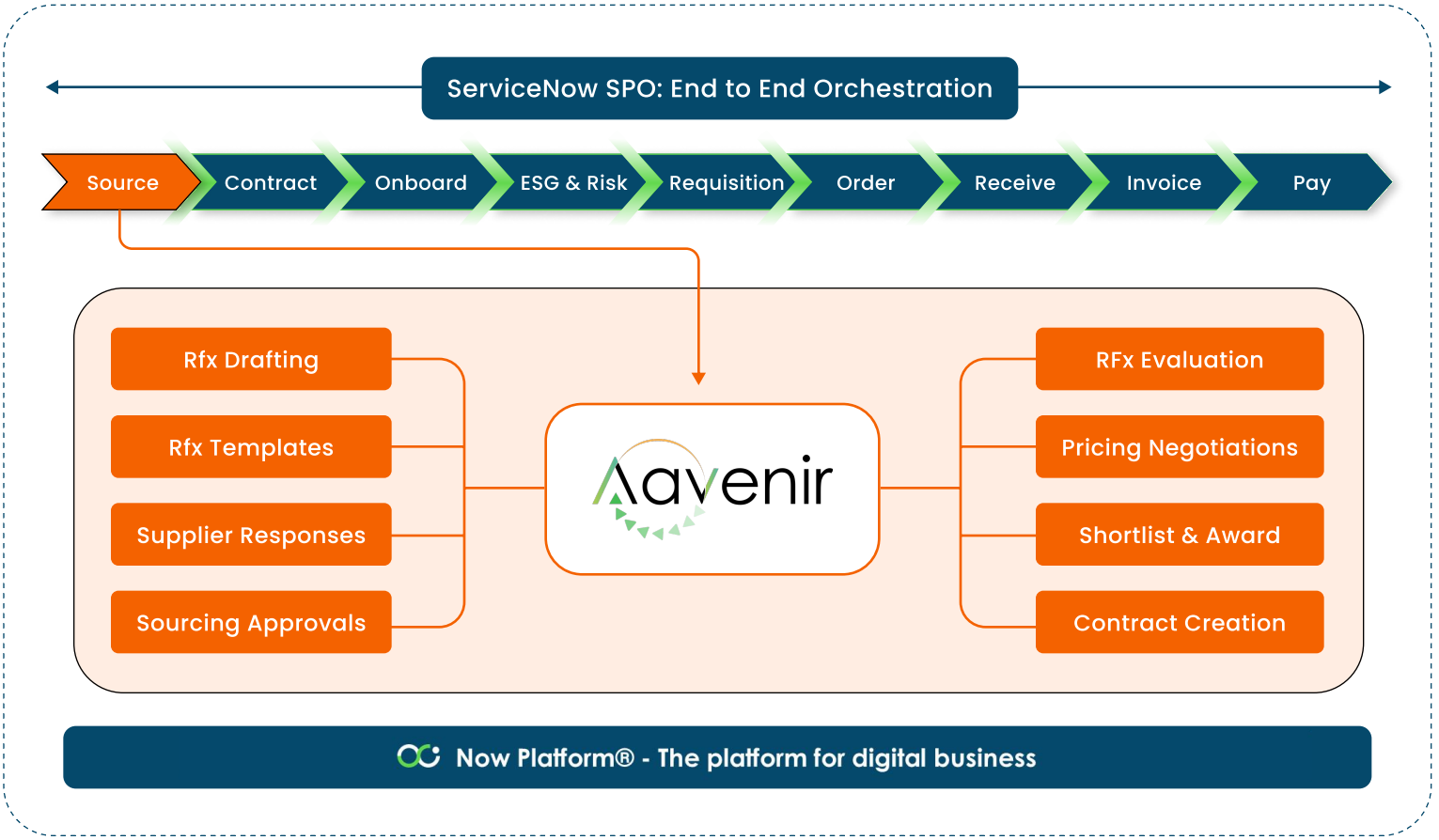
Built on ServiceNow's secure, scalable platform with SOC 2 Type II and ISO 27001 certifications.

Aavenir

Strength Source-to-Pay Orchestration

on the ServiceNow platform with a native sourcing application

Aavenir RFPflow is pre-integrated with ServiceNow Sourcing and Procurement Operations (SPO) and delivers complex RFx management within a single system of engagement. By bridging the gap between RFx request and award, RFPflow eliminates manual sourcing initiation and award handover touchpoints, fragmented visibility, and data duplication common with off-platform sourcing solutions. It synchronizes vendor responses directly into SPO, and provides real-time, centralized visibility into sourcing progress within SPO. This "Built on ServiceNow" integration transforms procurement into a strategic engine - all without third-party application connectors or complex integrations.



Benefits

Native ServiceNow Integration

Eliminate the need for third-party application connectors or complex, time-consuming implementations by utilizing a solution built natively on the Now Platform.

Accelerate Sourcing Cycle Time

Accelerate the process from intake to award by removing data silos and manual metadata entry between disconnected sourcing tools and the ServiceNow platform.

Achieve Accuracy & Compliance

Mitigate risk and ensure total adherence to corporate governance and legal standards through automated, audit-ready workflows that never leave your secure environment.

Maximizing Realized Savings

Leverage advanced AI to identify optimal split-award scenarios and benchmarking data, ensuring procurement teams consistently hit & exceed Saving targets.

One-Click Award & Contracting

Seamlessly convert winning bids into legal agreements using integrated CLM capabilities, ensuring the "Source-to-Contract" loop is closed in seconds, not weeks.

Aavenir

ServiceNow Source-to-Pay Operations
Value Boosters



Native RFx Orchestration

Instantly launch RFI, RFP and RFQ events directly within the ServiceNow SPO workspace, maintaining a consistent UI and single data schema.



Intelligent Information Exchange Across SPO & RFPflow

Eliminate manual entry by automatically sharing line items, requirements and sourcing request information from SPO to pre-fill RFx drafts and technical specifications.



AI Bid Evaluation & Recommendation

Instantly launch RFI, RFP, or RFQ events directly within the ServiceNow SPO workspace, maintaining a consistent UI and single data schema.



Synchronized Awarding & Performance

Real-time integration ensures that when an event is awarded, sourcing requests and line items in SPO are updated instantly, enabling "one-click" contract generation from SPO.



Configuration Flexibilty

Unify the handoff from request to RFx by customizing trigger workflows that precisely map ServiceNow SPO fields and line items into Aavenir templates. The integration framework supports complex, industry-specific questionnaire and pricing templates to accelerate the creation sourcing events.

Strategic Outcomes: Delivering Measurable Impact

50%

Reduction in Sourcing Cycle Time

Move from business request to vendor award in half the time compared to fragmented sourcing tools.

100%

Auditability & Policy Compliance

Achieve bulletproof compliance by eliminating mismatched terms and pricing across systems.

15%

Average Increase in Cost Savings

Identify hidden value through AI-powered vendor comparisons and optimized award allocations.

LET'S CONNECT
Contact us today to learn more or request a live demo.
Email: contact@aavenir.com
Website: www.aavenir.com